

Request for Proposal

For

Creating and operating audio guides for multiple tourist destinations in Madhya Pradesh

Pre-Bid Meeting Queries and Answers

Date: 15th March 2019

S. no.	RFP Reference and Provision	Tender Clause	Query/ Suggestions	Authority Response
1.	Page no. 50. Clause:The commercial bid format, Item #1	Item descriptions is "Development of ONE audio guide (up to 25 stops / artefacts / masterpieces, duration min 45 min to 1 hrs) in English and Hindi languages"	Please change the item description to "Development and production of one script for audio guide (up to 25 stops/artefacts/masterpieces, duration 45-60 minutes) in English and Hindi languages."	Accepted. Commercial bid format modified. See Updated CommercialBid Format.
2.	Page no. 50. Clause:The commercial bid format, Item #2	Unit is "Audio players for 1 destination"	Please change the Unit to "Audio guide players for one destination"	Accepted. Commercial bid format modified. See Updated Commercial Bid Format.
3.	Page no. 50. Clause:The commercial bid format, Item #3	Unit is "Operational cost for 1 destination"	Please change the Unit to "Operational cost for one destination for three years"	Accepted. Commercial bid format modified. See Updated Commercial Bid Format.
4.	Page no. 50. Clause:The commercial bid format, Item #4	Item description is "Cost of development of audio guide in an additional foreign language for ONE destination"	Please change the item description to "Cost of development of audio guide in one additional language"	Accepted. Commercial bid format modified. See Updated Commercial Bid Format.
5.	Page no. 12. Clause:3.10. The pre-qualification criteria	Criteria related to Incorporation of the Firm, Legal entity: a. The bidder must be a legal entity registered in India under the Companies Act, 1956, having registered office and operations in India.	Please allow companies not registered under the Companies Act, 1956.	Not Accepted. No change.
6.	Page no. 12. Clause:3.10. The pre-qualification criteria	The bidder must be a single legal entity and not be a consortium of firms.	Please allow consortium of firms.	Not Accepted. No change.
7.	Page no. 12. Clause:3.10. The pre-qualification criteria	Company should have positive net worth as on 31st March 2018, Net worth is defined as sum of shareholders capital and Reserves & Surplus (not including revaluation reserve)	Please allow companies without positive net worth.	Not Accepted. No change.

8.	Page no. 12. Clause:3.10. The pre-qualification criteria	The Bidder should have successfully implemented at least 5 audio guide projects.	Please allow bidders having lesser implementation experience.	Not Accepted. No change.
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COMMERCIAL BID FORMAT(UPDATED)

The commercial bid format (to be submitted through Tenders Madhya Pradesh, <https://mptenders.gov.in> online only)

To
The Managing Director
MPTB
Bhopal 462008

Table C1 – Summary of Commercial Offer

	Item	Unit	Unit price (in INR)	Price for 5 destinations	Taxes	Total including taxes	
1.	Development and production of one script for audio guide (up to 25 stops/artefacts/masterpieces, duration 45-60 minutes) in English and Hindi languages	One Audio guide					(A)
2.	Supply of 50 audio guide devices preloaded with audio guide in all languages	Audio players for one destination					(B)
3.	Operational cost for handling audio devices at ONE destination including manpower cost for 3 years	Operational cost for one destination for three years					(C)
4.	Cost of development of audio guide in one additional language	Audio guide in one additional language					(D)
	TOTAL Cost of Project (E = A+B+C+D)						(E)

Total Cost of Project (E= A+B+C+D) in words:

(Name of Company)